## Randalls' Uninhibited Approach to Independence





## Our uninhibited approach to independence sets us apart

We take the broadest possible view of independence and utilise it at every level.

Our business is to give valuable advice; we are not product providers or sellers but stand at a healthy distance so that we can act fully in the interests of our clients. Our clients rest easy knowing that we stand in the gap between them and an often bewildering and changing world of financial choices and considerations.

We are enthused about the world of opportunities, good innovations and smart thinking that can be used to help meet our clients' objectives. We are equally keen to protect our clients from poor investment decisions.

We see our job as understanding distinctions and knowing the relevance for our clients so that we can make good decisions and incorporate effectively.



By doing this well we use our independence to gain tremendous leverage – bringing a world of expertise, innovations, insights, good ideas and economies of scale all around the one table for the benefit of our clients.

We break down our processes into many layers and apply our 'uninhibited independence' approach at every stage. By doing this we can capture 'benefit' at every stage which build up to decisive overall value for our clients.

This is what we mean by 'uninhibited independence' – to us it is a way of thinking

